

Icelandic GoOs

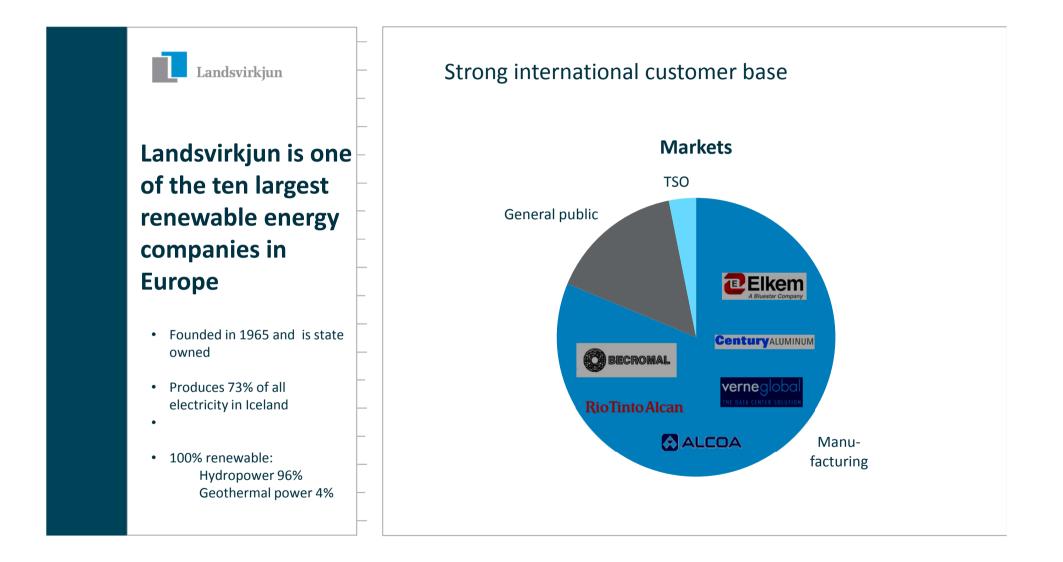
- Where do the electrons come from?

Reykjavik 05.06.2013

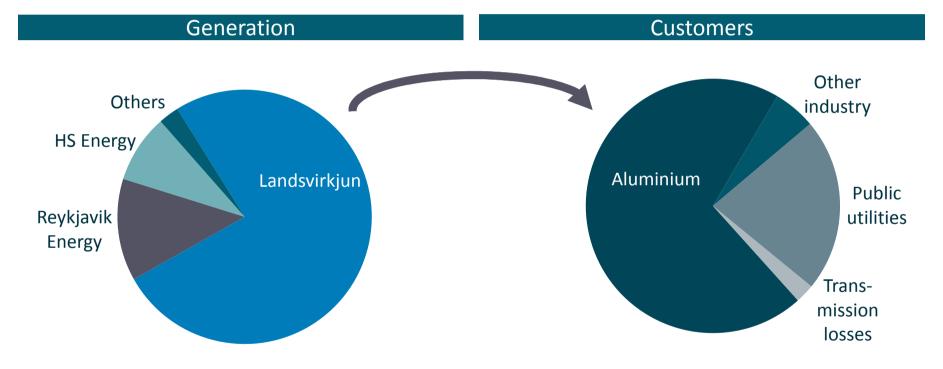
Nicholas O'Keeffe Manager, Markets- and Business Development



1. ABOUT LANDSVIRKJUN



Landsvirkjun is the largest power company and the aluminium industry is the largest customer





Landsvirkjun

Generation assets

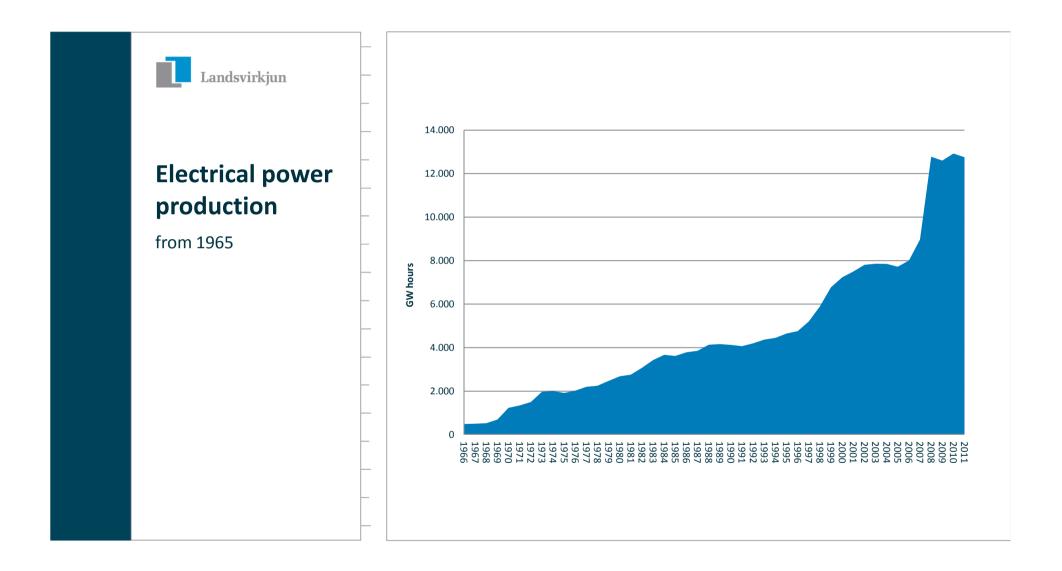
Booked value is 3 billion USD

25 Dams15 Power Stations40 Generation units

Total installed power **1.860 MW** Generation capacity **13.200 GWhours**







The electrons come from these power stations









Írafossstöð 1953



Steingrímsstöð 1959



Búrfellsstöð 1972



Sigöldustöð 1978







Sultartangastöð 1999



Vatnsfellsstöð 2001



Fljótsdalsstöð 2007



Laxá I 1939



Laxá II 1953



Laxá III 1973



Bjarnarflag 1969



Kröflustöð 1977



Landsvirkjun

The smallest station: 3MW Supplies a village of 2000 including swiming pools and geothermal baths





Landsvirkjun





The first commercial wind turbines began operation in February 2013

2. TRADING ICELANDIC GOOS– WHAT WE HAVE LEARNED SO FAR



- 1. Provides evidence that a specific amount of electricity has been generated and helps to avoid double counting
- 2. Provides a way for users to claim support for renewables through ownership of specific renewable generation
- 3. Provides a common platform of international standards
- 4. Provides transparency and product choice
- 5. Provides an vehicle for a scalable market based solution
- 6. Provides a way forward for further build up of renewable generation across Europe



- 1. Is the goO concept too complex and abstract for a necessary public acceptance?
- 2. Is low consumer involvement and end-user value unclear?
- 3. For how long will the market be oversupplied?
- 4. What are the effects of regulatory and political uncertainties on market efficiency?
- 5. When/how will voluntary market prices offer incentives for new generation projects



- Lack of market liquidity and transparency makes price discovery difficult – without price discovery market based solutions are less efficient
- 2. Conflicting marketing messages undermine public acceptance is it really "green electricity" where do the electrons come from?
- 3. End users pay mostly for "administration expenses" when buying "green electricity"
- 4. Discrepancies in domain regulations create a non-level playing field



